

# Anchor Address Enhancement (AAE)

"Using Anchor's Address Enhancement service we were able to correct a significant amount of undeliverable mail."  
VP, Database Marketing

## Improve mail deliverability and address quality !

### Common Mail Delivery Problems & AAE Solutions

USPS\*\* states that 23.6% of all mail contains addressing errors. Here's a breakdown of the most common errors:

- 2.4% Addressee Moved
- 6.0% Directional/Suffix Incorrect or Missing
- 5.9% Street Name and Number Incorrect or Invalid
- 4.8% ZIP Code™ or City Incorrect
- 4.5% Apartment Number or Rural Route Box # Missing
- 23.6%

*\*\*USPS® document AEC & AEC II™ Guide, October 2006*

### AAE Makes Problem Addresses Accurate & Deliverable

1. Incomplete Address	181 Post Rd <u>181 Boston Post Rd</u>
2. Incorrect Street Name	18 Box Dr <u>18 Bay Dr</u>
3. Incorrect Primary Number	2402 Foster St <u>242 Foster St</u>
4. Street Change	61 UMS <u>61 Upper Main St</u>
5. Missing Apartment Number	8 Smith St <u>8 Smith St Apt 3</u>
6. Incorrect PO Box	PO Box 232A <u>PO Box 232B</u>
7. Missing or Incorrect Directional	104 Bay Dr S <u>104 Bay Dr E</u>
8. Rural Route to City Style:	RR 2 Dottie Crossing <u>12748 Front Blvd</u>

### AAE=Guaranteed Economic Benefits - Typical Results

Input Volume	Non-ZIP + 4® or Non-DPV™	Missing Apt #	Address Enhancement	Processing	Mailing
1,000,000	50,000	20,000	14,000 (20%)	\$0.15/Ea \$2,100	\$0.50/Ea \$7,000

#### ROI

14,000 mailed at \$0.50/Ea 4 times yearly = \$28,000 savings in the first year. On just the first mailing that's over a 3-to-1 payoff !

## Anchor Address Enhancement

A portion of mail is undeliverable due to missing or incomplete address elements that Address Standardization software (CASS™) may not be able to ZIP + 4® code.

Anchor's solution uses a proprietary address correction methodology which compares the first name, last name, incomplete address and ZIP Code™ to our MegaBase Consumer File. Using sophisticated logic we correct the address provided on a match. It also adds missing apartment/suite or rural route box numbers to your address file.

Our database of almost 2 billion name and address records yields high matches. This system corrects up to 40% of undeliverable as addressed mail.

Address Enhancement minimizes the loss caused by mail not reaching its destination.

Reduce your undeliverable mail by 20-40% and optimize your postal discounts.

Call: 800-452-2357  
For More Information: Email: [E@AnchorComputer.com](mailto:E@AnchorComputer.com)  
Web: [www.AnchorComputer.com](http://www.AnchorComputer.com)



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[www.anchorcomputer.com](http://www.anchorcomputer.com)

# Anchor Services

## About Anchor ...

*Anchor Computer is a leading provider of software and services for the Direct Marketing industry.*

*Anchor has for over 3 decades provided the highest level of customer service, quality and technology at competitive prices.*

*Our commitment to client satisfaction remains steadfast as we continue to serve many clients, including several industry giants.*

## Database Marketing

Database Design & Construction  
Database Maintenance & Analysis  
Database Modeling  
Database Analysis  
OnLine Access

## Merge/Purge

Merge/Purge  
Presort  
Inkjet  
Targeting

## List Rental Fulfillment

List Enhancement  
List Maintenance

## LeadVerifier™

Real Time Lead Verification  
Lead Enhancement With Demographics

## Flexible 24/7 Turnaround Times ...

*You choose your turnaround time, all at competitive prices:*

**Ready In Minutes, or Next Day  
(Max 3 Hours)**

*Turnaround times may vary, based upon file size and service selected.  
Times shown are Eastern Standard Time.*

## Online Services

### Address Hygiene

NCOA<sup>Link®</sup> - USPS® Change Of Address  
AE - Address Enhancement  
MaxCOA - Change Of Address  
LACS<sup>Link™</sup> - Address Conversion Tool  
DSF<sup>2™</sup> - Identifies Deliverable Addresses and Specific Address Attributes  
DMA/MPS - Do Not Mail Suppression  
CASS<sup>™</sup> - Address Standardization  
Deceased Processing

### Phone Services - Consumer & Business

Phone Verify & Append  
Reverse Phone Append  
DNC - Federal/State/DMA  
New Connects  
POS Append Services  
Area Code Update

### E Mail Services

Email Hygiene/Change of Address  
Email Append/Reverse Append  
Email Distribution  
Email Campaign Management

### Mailing Lists

Consumer, Business & Occupant Lists  
List Rental Fulfillment  
New Movers

### Database Enhancement - Consumer & Business

Data Enhancement - Multi-Source  
GeoCoding  
Dealer Radius Processing

### Canadian Processing

National Change Of Address  
Address Accuracy  
Merge/Purge  
Postal Presortation

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**For more information,**

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